

Message Text

UNCLASSIFIED

PAGE 01 BOGOTA 04065 041445Z
ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-07 (ISO) W
-----050109Z 006078 /46

R 032146Z MAY 77
FM AMEMBASSY BOGOTA
TO SECSTATE WASHDC 1322
INFO USDOC WASHDC

UNCLAS BOGOTA 4065

E.O. 11652: N/A
TAGS: BEXP, EXIM, ETEL, CO
SUBJ: SUPPLY OF TELEVISION AND RADIO EQUIPMENT TO INRAVISION.

REF: BOGOTA 2826

1. HERBERTO GUZMAN, MANAGER OF TELEANDINA DE COLOMBIA,
CALLED AT COMMERCIAL SECTION MAY 2. MR. GUZMAN'S FIRM
REPRESENTS APPROXIMATELY 20 US FIRMS IN THE RADIO AND TELEVISION
EQUIPMENT SECTOR.

2. GUZMAN IS EXTREMELY INTERESTED IN SELLING HIS CLIENT'S
EQUIPMENT TO INRAVISION FOR INSTALLATION IN THEIR NEW STUDIO
COMPLEX. HOWEVER, HE STATES THAT HE IS FACING STRONG COMPE-
TITION FROM EUROPEAN AND JAPANESE SUPPLIERS. GUZMAN STATED
THAT FINANCING WILL PLAY AN EXTREMELY IMPORTANT ROLE IN
MEETING THIS COMPETITION.

3. EMBASSY IS PROVIDING GUZMAN WITH SEVERAL DESCRIPTIVE
PUBLICATIONS ON EXIMBANK PROGRAMS AND PROCEDURES. IN ADDITION
REQUEST NAME AND TELEPHONE OF BANK OFFICIAL DIRECTLY RESPON-
SIBLE FOR COLOMBIA SO THAT GUZMAN MAY INFORM HIS PRINCIPALS
IN US.

4. IF EXIMBANK CAN PROVIDE ADDITIONAL INFORMATION
OR ADVICE, IT WOULD BE APPRECIATED.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, BANK LOANS, RADIO EQUIPMENT, TELEVISION EQUIPMENT
Control Number: n/a
Copy: SINGLE
Sent Date: 03-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BOGOTA04065
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770157-0232
Format: TEL
From: BOGOTA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t197705101/aaaadjlm.tel
Line Count: 56
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 82d15087-c288-dd11-92da-001cc4696bcc
Office: ACTION XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 BOGOTA 2826
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2323011
Secure: OPEN
Status: NATIVE
Subject: SUPPLY OF TELEVISION AND RADIO EQUIPMENT TO INRAVISION.
TAGS: BEXP, ETEL, CO, XMB, INTRAVISION, TELEANDINA DE COLOMBIA, (GUZMAN, HERBERTO)
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/82d15087-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009